

PETSMART
VETERINARY
SERVICES™

Toolkit
2024



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Background

National campaign, deployed locally at scale, surrounding PVS and nearby stores, that drives brand awareness and customer preference.

Ideal consumer takeaways:

My PetSmart store has a Vet. I could possibly get in today.
The Vets at PetSmart seem trustworthy.

Objectives

Showcase the heartfelt professionalism driving our Vets and Vet techs

Define the practices and build trust in personnel

Entice with same-day appointment availability

Educate customers and generate awareness

Introduce new PVS practices and speak to the ethos guiding those working there

Messaging

Vet-owned Vet care

Primary

Defines the offering by declaring that Veterinarians call the shots.

**Vet-owned,
Vet-run
Vet care**

Secondary

When used in copy as a headline or tagline, the full-length version should be used.

Headline Library

Define the Practice/Initial Launch

A new breed
of Vet care

Where healing is
practiced

Vet where
you pet

Appointment Availability

Today is closer
than you think

Get in quicker
not sicker

Get heard.
Get helped.
Get healed.

Preventative Care/Wellness Checks & Vaccinations

Start pets off
on the right paw,
claw, fin and foot

Give your boxer
a fighting chance

Vaccinate
your Vizsla

Seasonal & Specific Services

Tick. Tick.
Tick.

Flea & Tick Treatments
Get yours before time runs out.

New pet.
New Vet.

Start a Vet Care Relationship Today
Same-day appointments available.

The bark
stops here

Pet Anxiety Treatments
Same-day appointments available.

Trustworthy/Professional Veterinarian Services

Expert veterinary
care for happy,
healthy pets

Vets with your pet's
best interests at heart

Put your pet's health
in expert hands

Expert care for pets
and their people

Pets trust you.
You can trust us.

Subhead/Copyline Examples

Same-Day Appointments
Now at a location near you.

Vaccinate Your Pet Today
Same-day appointments available.

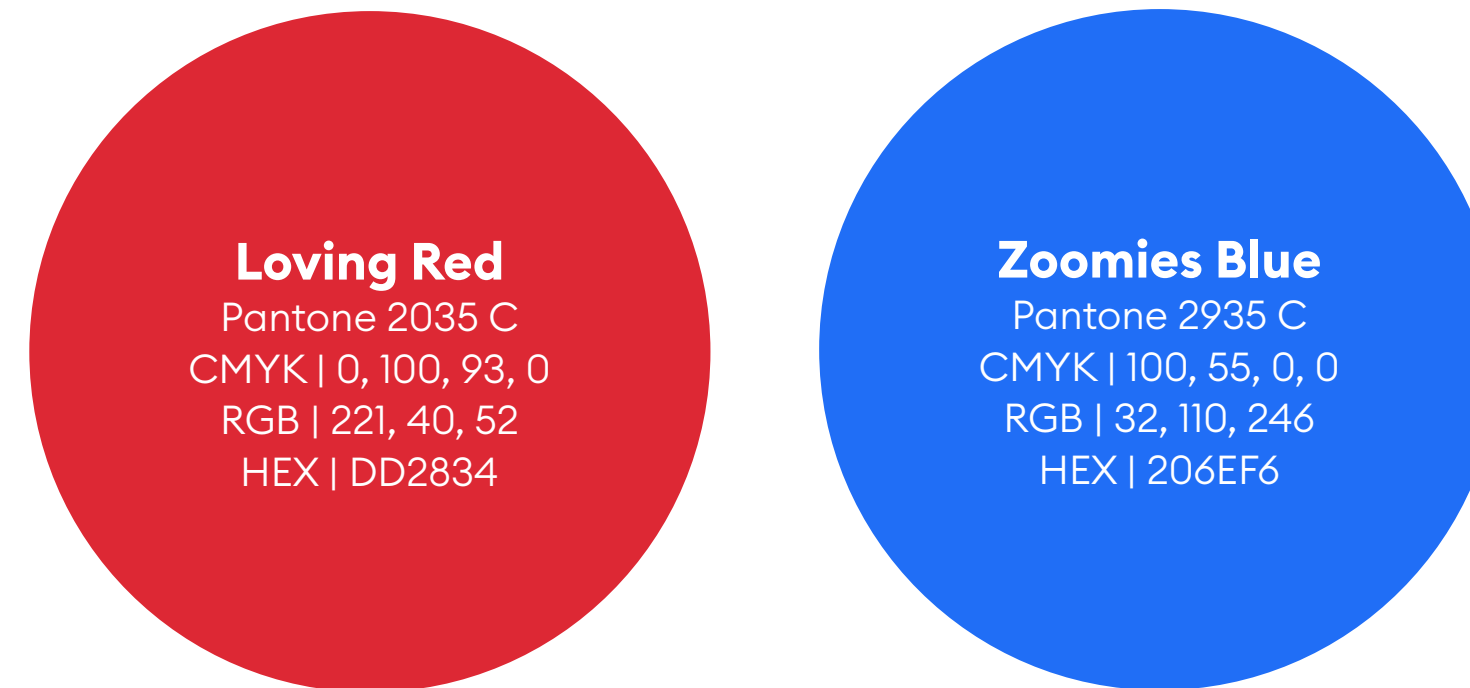
New Pet Wellness Check
Appointments available today.

Color Palette

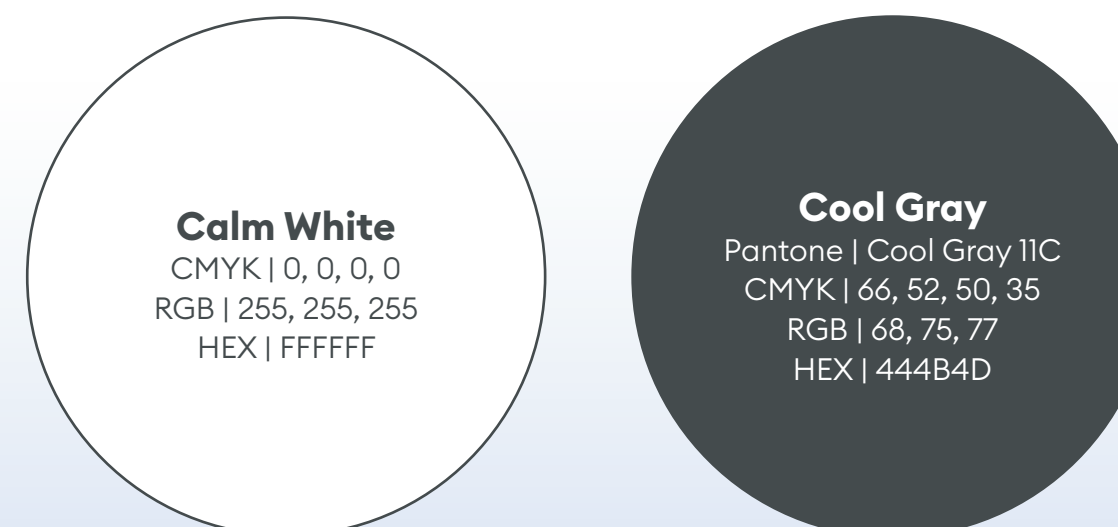
Primary



Accent



Neutrals



Crafting a distinct identity while maintaining the essence of PetSmart.

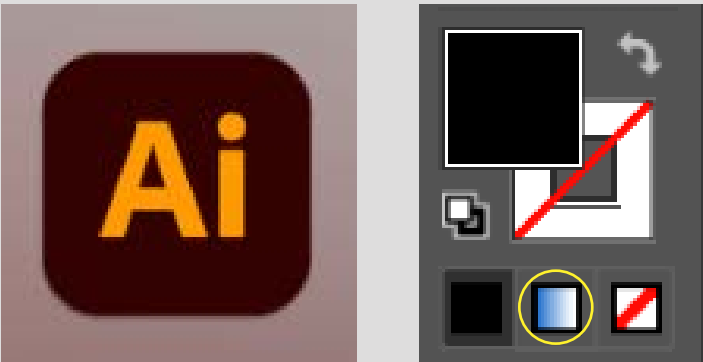
Pristine white seamlessly blends into a calming blue gradient, that feels clinical yet inviting.

This palette symbolizes the trust and professionalism that is so important to Vet Services while offering a unique and recognizable look within the PetSmart family.

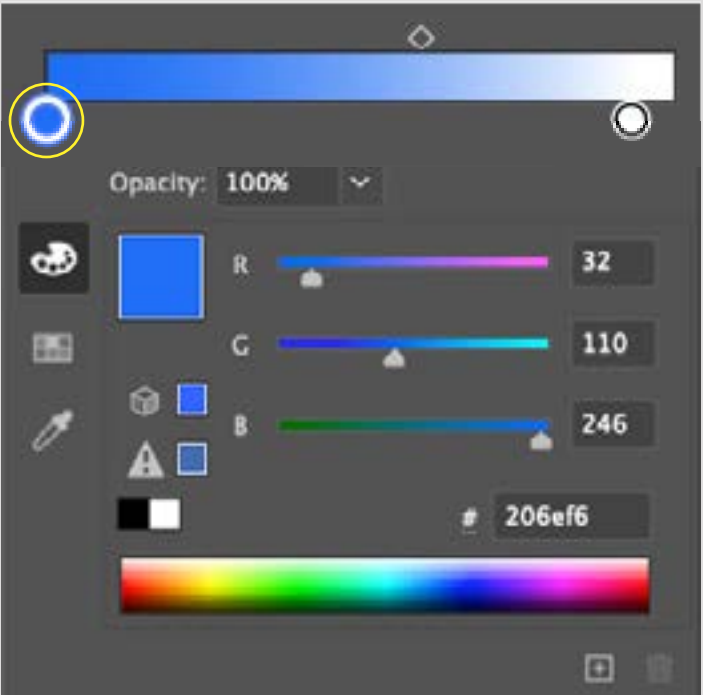
Gradient Build

COPY FORWARD DESIGN

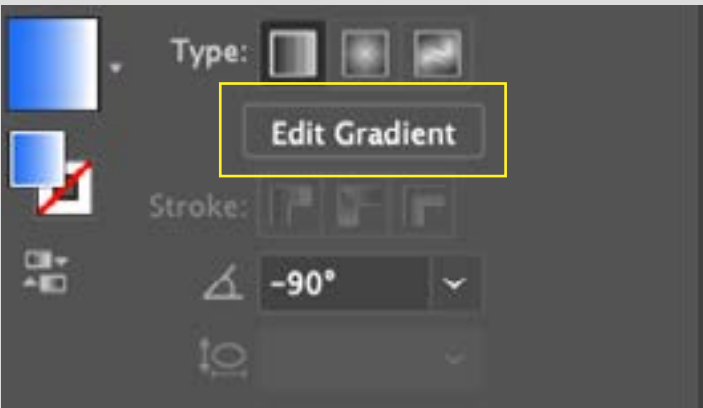
Prioritize readability in all text and gradient placement.
Minor adjustments allowed to maximize legibility.



STEP 1 Navigate to the style options in toolbar and select **Gradient style**



STEP 2 Open up the **Gradient tab**, double click the point you want to change, and update point colors to **Zoomies Blue** and **Calm White**



STEP 3 Select **Edit Gradient** to make further adjustments to the point placement – **gradient should cover entire artboard**

Zoomies Blue at 0%

10%

20%

30%

40%

50%

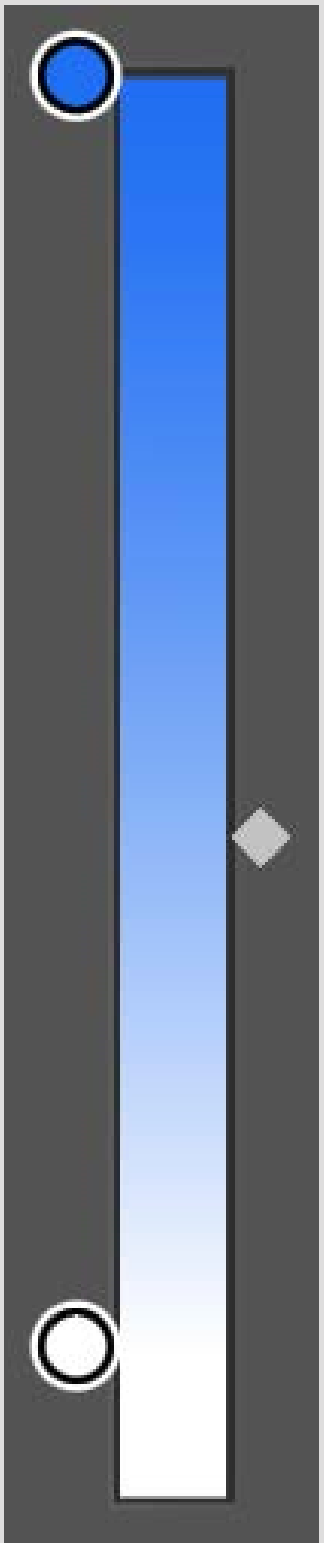
Transition at 60%

70%

80%

Calm White at 90%

100%



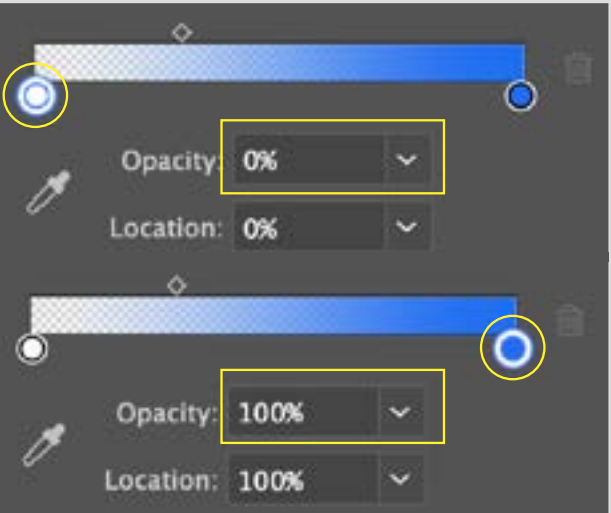
Gradient Build

PHOTO FORWARD DESIGN

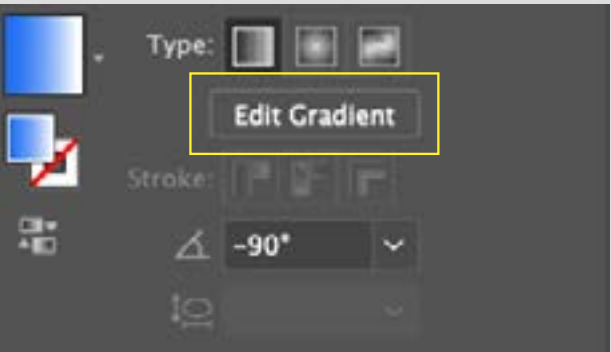
May adjust gradient as needed to avoid obstructing the faces of people and pets.



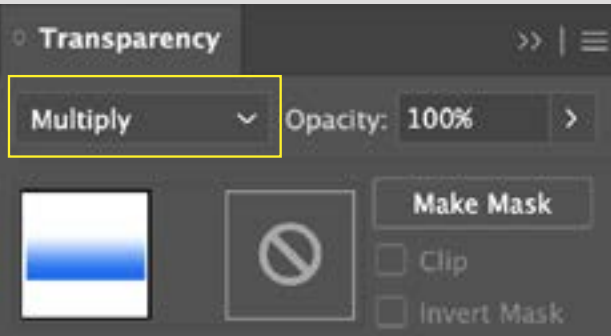
STEP 1 Navigate to the style options in toolbar and select **Gradient style**



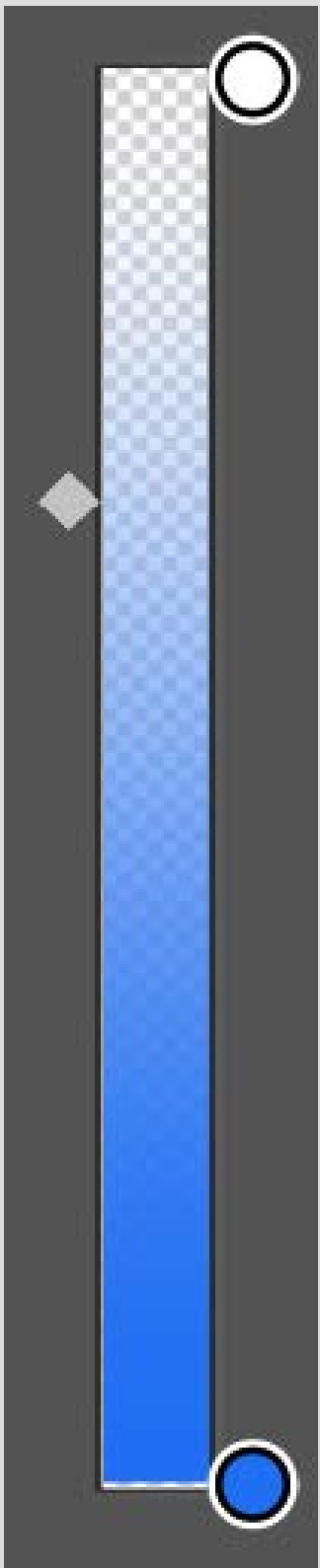
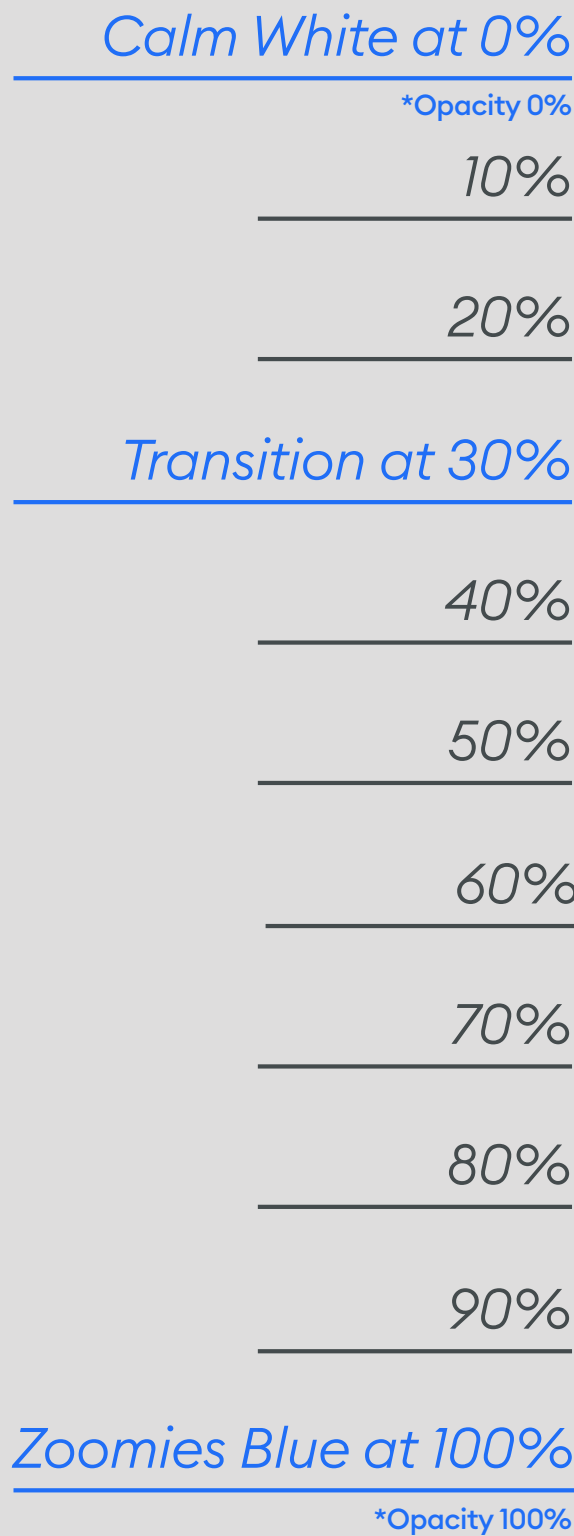
STEP 2 Open up the **Gradient tab**, double click the point you want to change, and update point colors to **Calm White** (*Opacity 0%*) and **Zoomies Blue** (*Opacity 100%*)



STEP 3 Select **Edit Gradient** to make further adjustments to the point placement – **gradient placed ONLY around the text, not entire artboard**



STEP 4 Open up the **Transparency tab** and select **Multiply** from the dropdown; opacity may be adjusted slightly if necessary to preserve copy legibility



*Zoomed and cropped



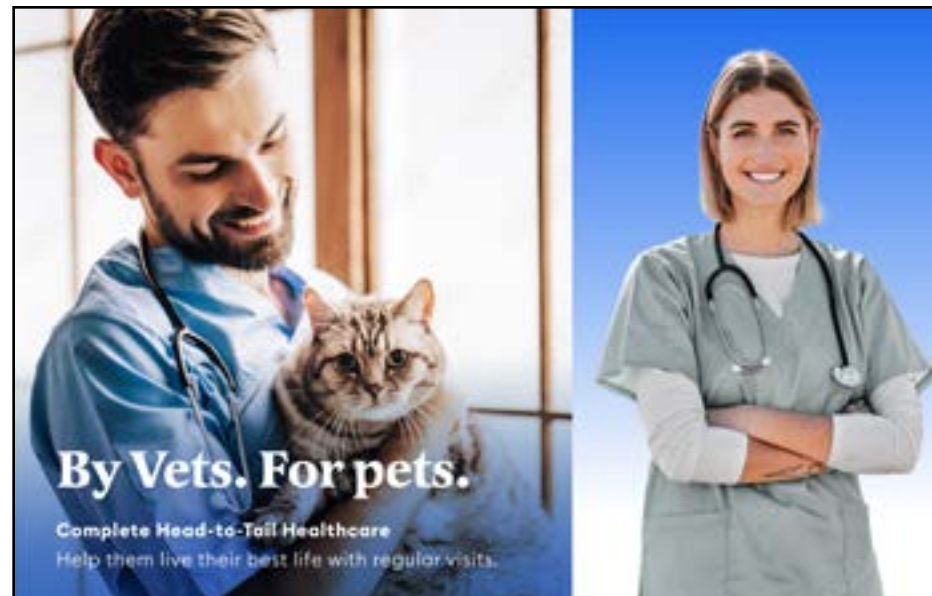
*Correct proportions

- AAA Pass, AAA (7+)
- AA Pass, AA (4.5+)
- AA18 Pass, Large Text Only (3+)
- DNP Does Not Pass

Gradient ADA Compliance

#206ef6	Vet	AA Pass, AA (4.5+)	#206ef6	Vet	DNP Does Not Pass
#4687f0	Vet	AA18 Pass, Large Text Only (3+)	#4687f0	Vet	DNP Does Not Pass
#9cbef7	Vet	DNP Does Not Pass	#9cbef7	Vet	DNP Does Not Pass
#c8dbfb	Vet	DNP Does Not Pass	#c8dbfb	Vet	AA18 Pass, Large Text Only (3+)
#ffffff	Vet	DNP Does Not Pass	#ffffff	Vet	AA Pass, AA (4.5+)

Gradient Guidelines



Do ✓

Overlay the gradient on all lifestyle photos following the Gradient Build process, but do not overlay on cutout portraits.

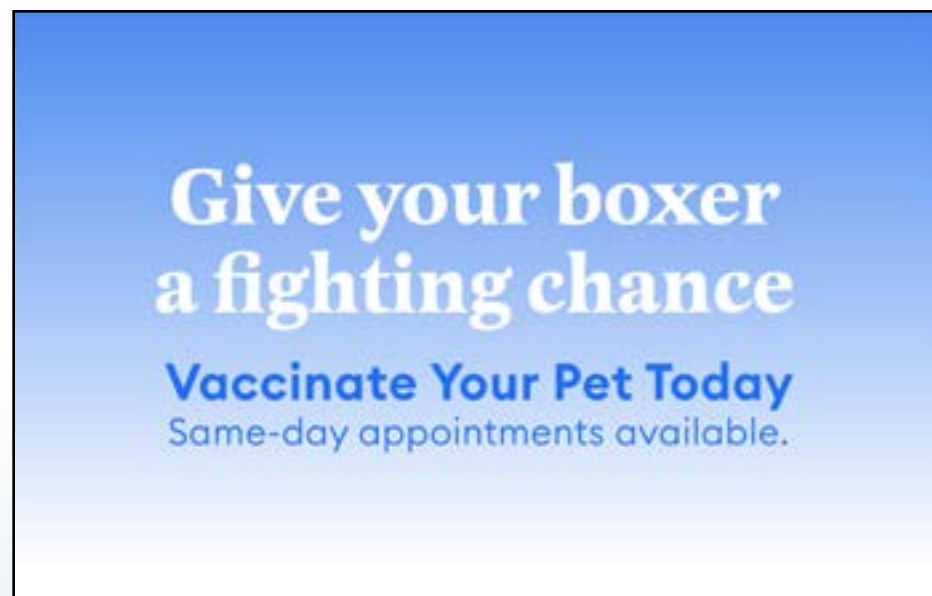
On email projects the gradient must be present, but is not required on all photos and never on SKUs



Do Not ✗

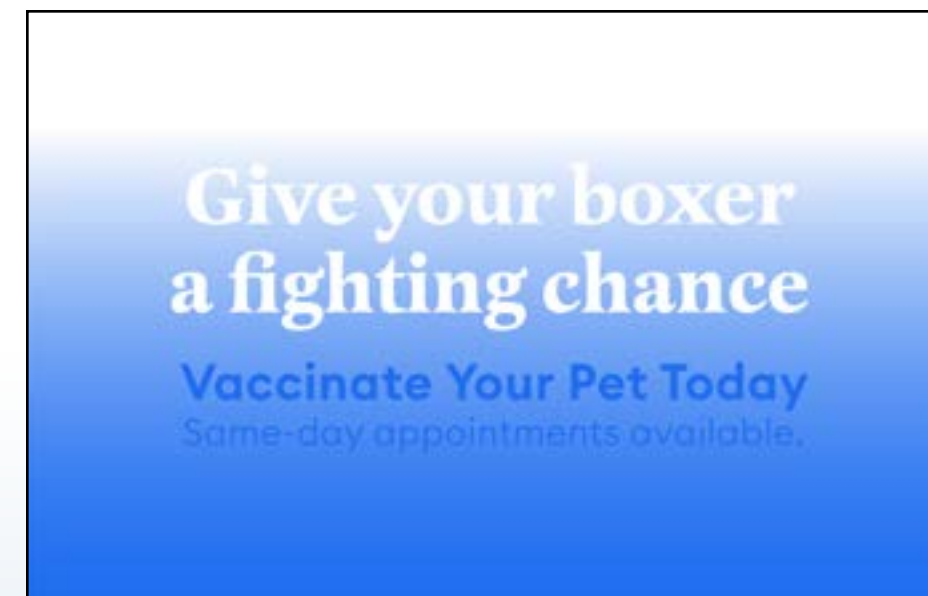
Gradient may be placed on the body of the photographed subject(s) but may NOT obstruct the faces of people and pets.

Gradient direction may come from the left/right or top/down but never from the corner.



Do ✓

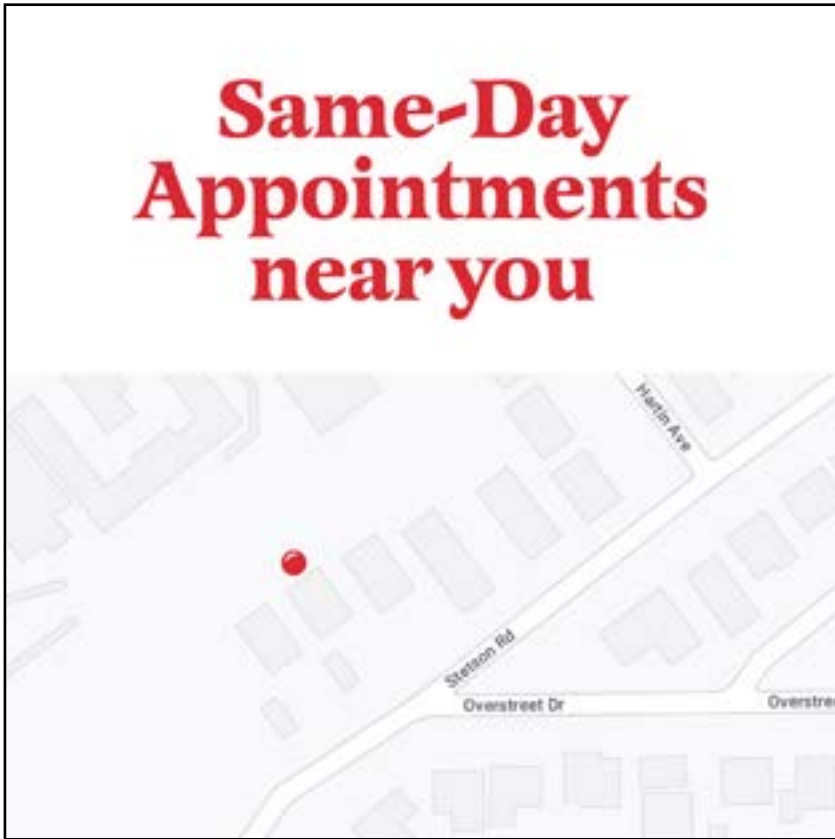
Highlight important copy through the use of the gradient. Ensure readability by placing white text on the blue side of the gradient, and blue text on the white side.



Do Not ✗

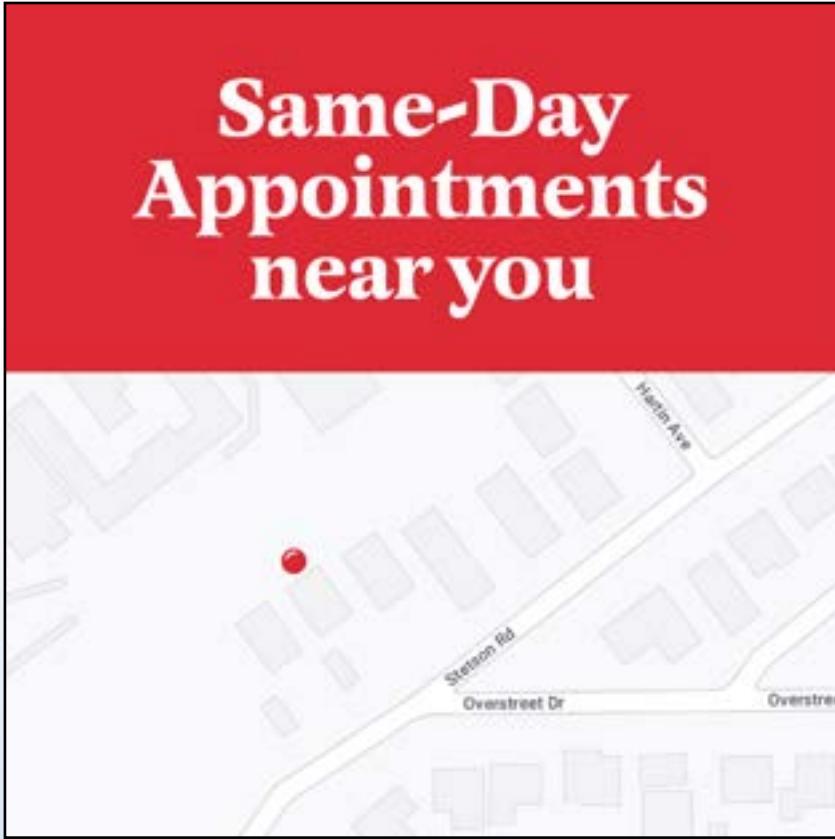
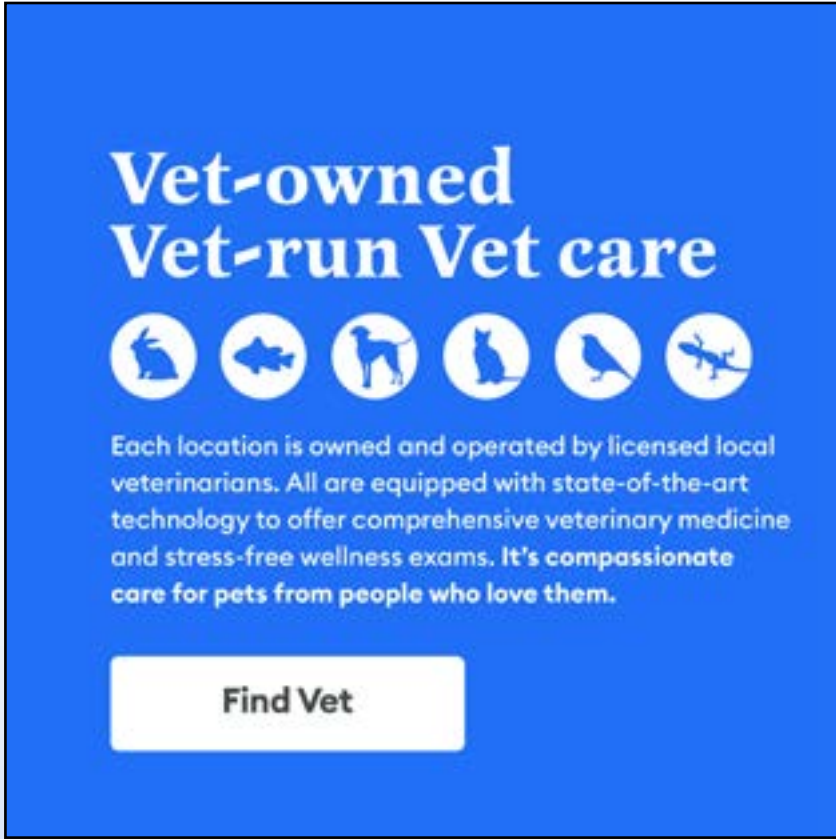
Don't place light-colored text on the lighter areas of the gradient. Vice versa, do not place dark-colored text on the darker areas of the gradient.

Solid Color Guidelines



Do

Consider using white or a light gray to break up use of the gradient, but the gradient must be present in all designed materials to build PVS brand recognition. Light tones provide a clinical look and feel.



Do Not

Create backgrounds with solid blue or red. These solid colors should be reserved for the PetSmart standard brand, where as the gradient is unique to PVS and should be used when possible.

Typography

Latienne Pro Bold

- Used primarily for headlines
- Type size of headlines should be 50% larger than subheads
- Owned font – integrated in Cumulus
- May be used as an alternative to Euclid for subheads
- Tracking = 0pt

Euclid Circular

- Euclid Bold used for majority of subheads
- Subheads should be 50% smaller than the preceding headline
- All copy must use Euclid Medium and be approximately 12pt smaller than subhead
- Tracking = -15pt

Example

HEADLINE
Size: 60 pt
Tracking: 0pt
Latienne Bold

Pets trust you.
You can trust us.

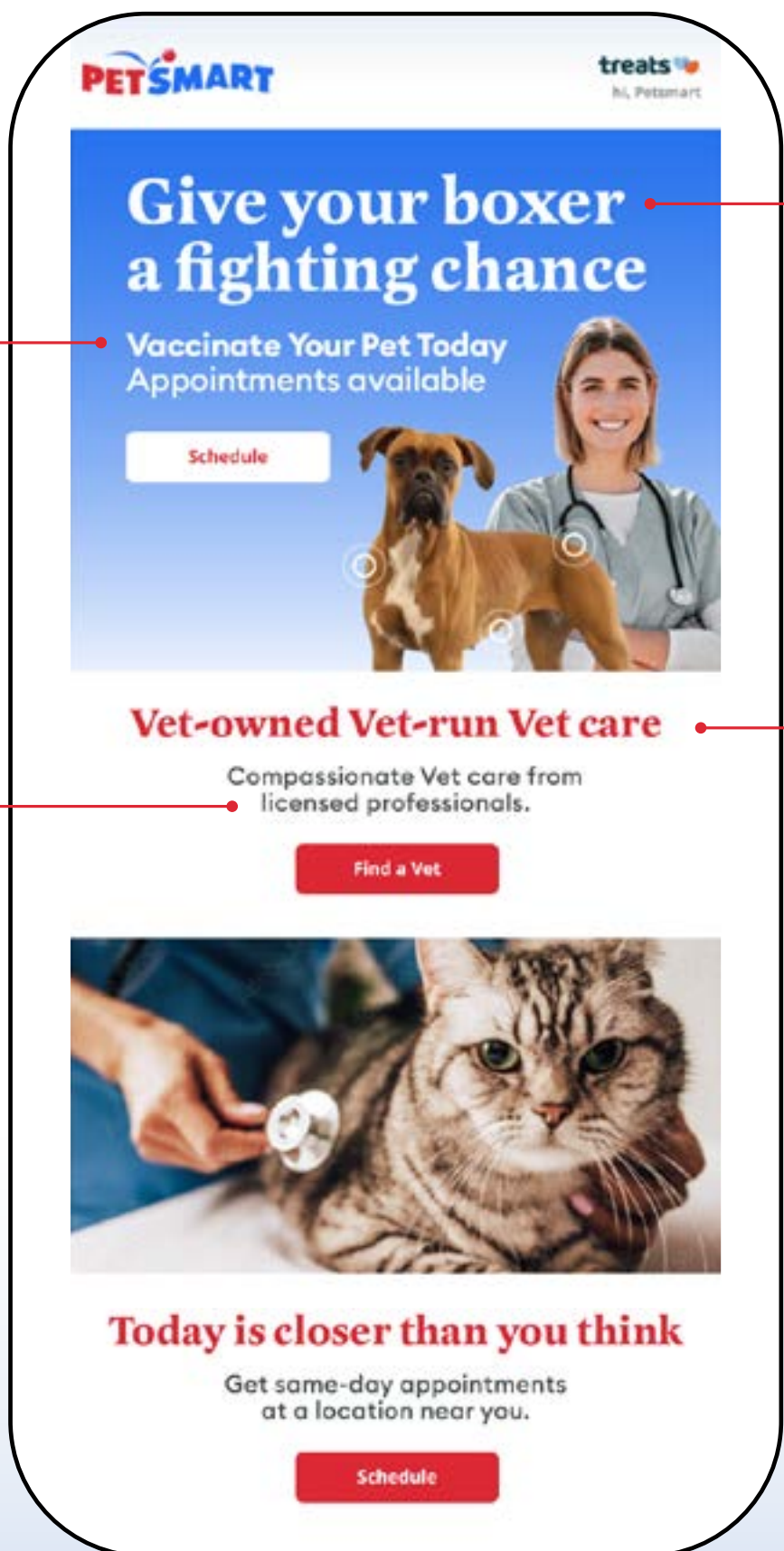
SUBHEAD
Size: 30 pt
Tracking: -15pt
Euclid Bold

PetSmart Veterinary Services

Each location is owned and operated by licensed local veterinarians. All are equipped with state-of-the-art technology to offer comprehensive veterinary medicine and stress-free wellness exams.

COPY
Size: 18 pt
Tracking: -15pt
Euclid Medium

Typography Sizing – Email



The image shows a mobile email campaign mockup for PetSmart. It features a hero section with a blue background and a subhead section with a white background. The hero section includes a headline, a subhead, and a body copy. The subhead section includes a subhead and a body copy. The hero section also includes a 'Schedule' button. The subhead section also includes a 'Find a Vet' button. The hero section also includes a 'Schedule' button. The subhead section also includes a 'Schedule' button.

HERO SUBHEAD
Size: 32 pt
Leading: 34 pt
Tracking: -15 pt
Euclid Bold & Medium

HERO HEADLINE
Size: 64 pt
Leading: 66 pt
Tracking: 0 pt
Latienne Bold

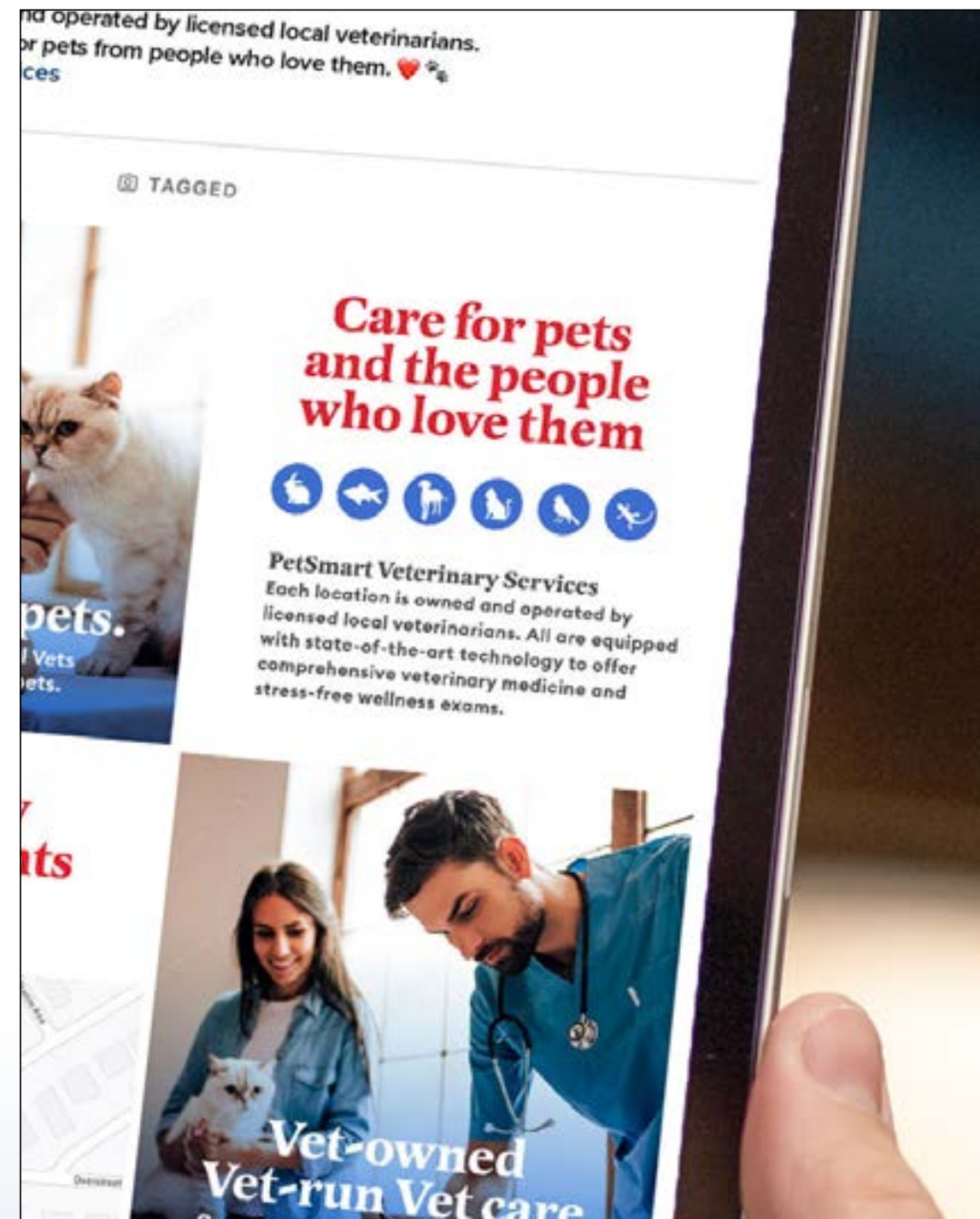
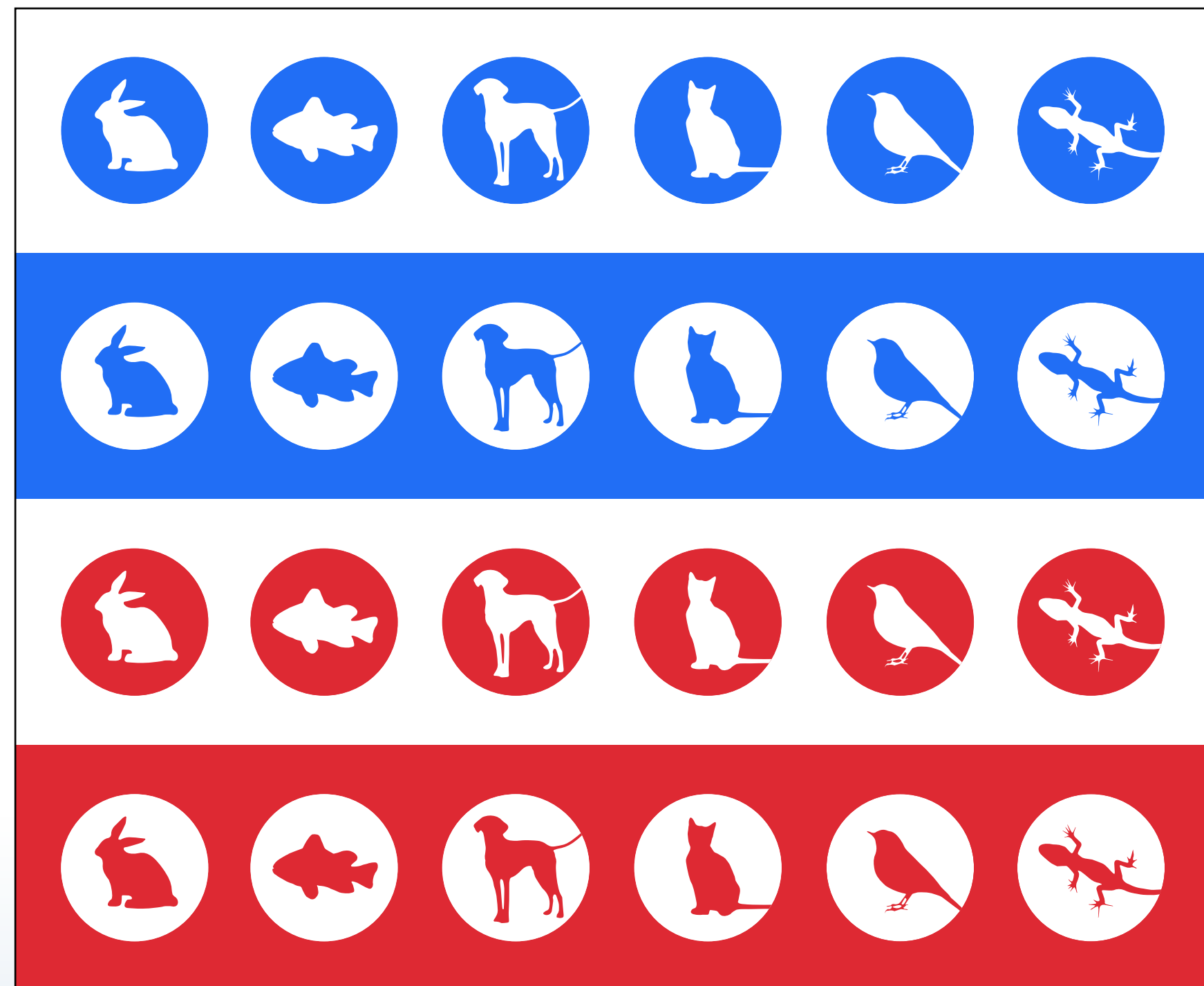
BODY COPY
Size: 24 pt
Leading: 26 pt
Tracking: -15 pt
Euclid Medium

BODY SUBHEAD
Size: 40 pt
Leading: 42 pt
Tracking: 0 pt
Latienne Bold

Maximum Type Sizes

The type sizes outlined on this page represent the maximum that should be used in email. Headlines and subheads can always be smaller than what's shown here.

Iconography



This series of icons showcases the range of species we serve.

Search in Canto: VetServices2024

Do ✓

- Keep the icons equal sizing and distance apart
- Build brand recognition through regular use
- Follow the color options shown to the left
- Use the icons as a series OR by themselves

**Further guidelines provided on next page*

Do Not ✗

- Change the animal silhouette within the circle
- Stray from the color options shown on the left

**Silhouette color must match the background*

Iconography Usage

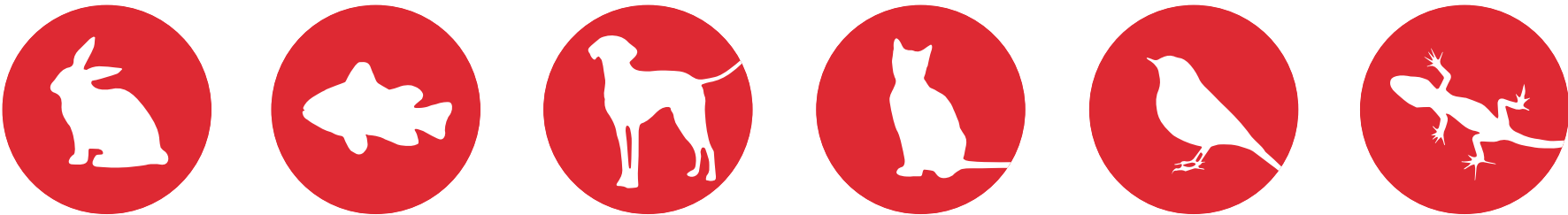
National

National deliverables
are used across all
PVS locations.

Examples:

- Emails
- Website

Should use the
full series of
species icons.



Local

Local deliverables
are specific to the
PVS location.

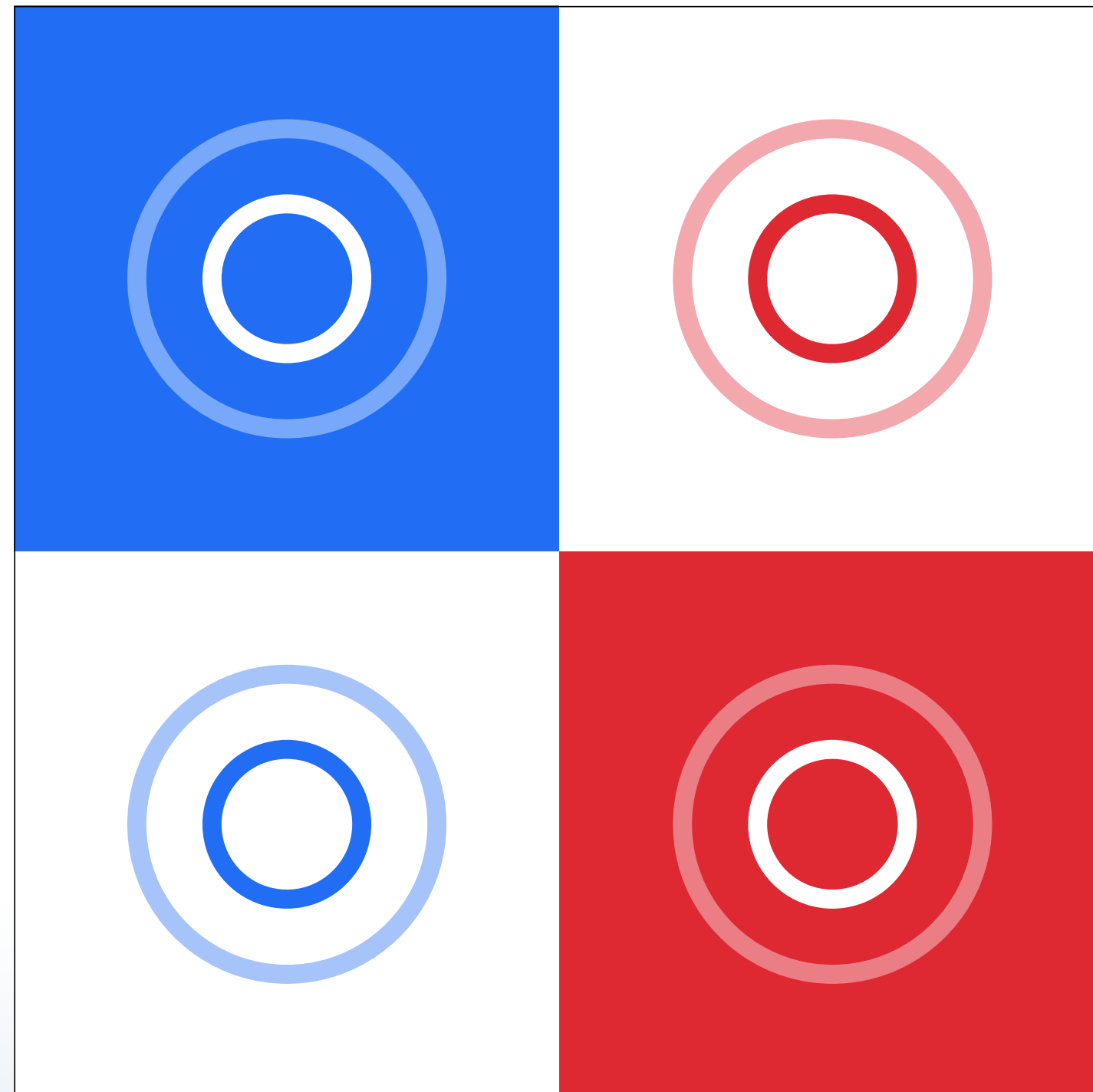
Examples:

- Business Cards
- Yelp/Google Page

May use a **limited**
series of species icons,
specific to the location.



Additional Elements



These circle graphics highlight areas of professional care.

Search in Canto: VetServices2024

Do ✓

- Set inner circle at 100% opacity and outer at 40%
- Follow the color options shown to the left
- Use in context of areas of care (i.e. joint pain)
- Pair with cut-out photography of pets

Do Not ✗

- Be inconsistent in scale, circles must be equal in size
- Stray from the color options shown on the left
- Alter the opacity listed unless absolutely necessary

Primary Logo



Minimum Required Spacing

The primary logo is for vendor usage as well as any tactics that are intended to live longer than 2 years. Always include the trademark and adhere to required spacing guidelines.

**Do not put any element within one “V” length of the logo. For example, the “V” in the logo to the left is 63 pixels tall. So elements can not placed be within 63 pixels of the logo.*



Alternate Colors

White logo can be used knocked out of brand colors or photos. Black logo may only be used for black/white print jobs.

Logo Companions

Paired

May be used as an alternative logo to the Primary Logo.

May be stacked side-by-side or vertically.



Vet-owned
Vet care



Solitary

Allowed only when the primary logo is already established.

May be stacked or displayed vertically.

Vet-owned Vet care

Vet-owned
Vet care

Mark

A complimentary element in design, or in place of the PVS logo at a small scale.

V+ must be white and the background red.



These are the preferred ratios, but unique pieces may dictate slightly different ratios. Feature the logo as the prominent element with tagline supporting and therefore smaller.

Logo Guidelines



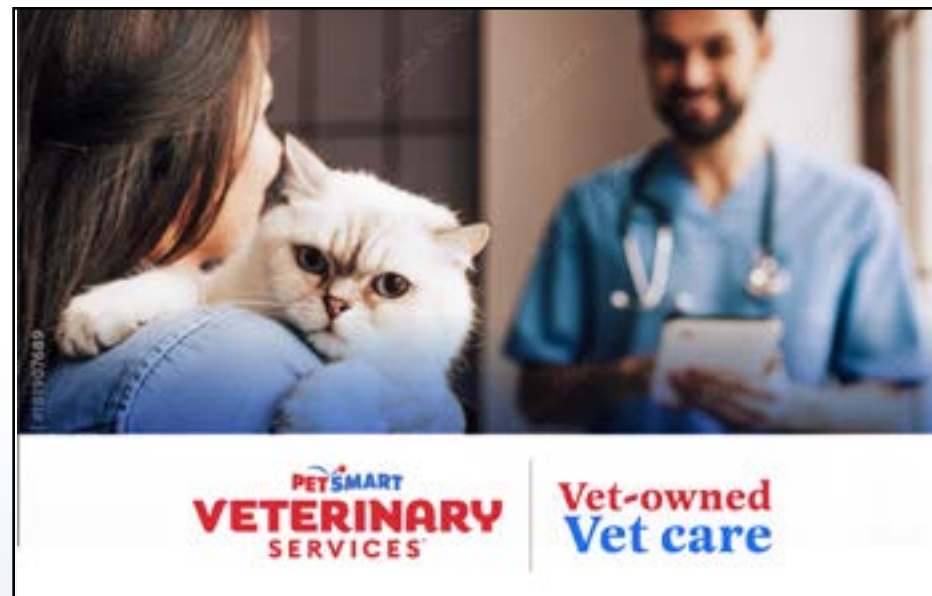
Do ✓

If space allows, the Paired Companion should be used instead of the Solitary Companion. May be stacked or horizontal.



Do Not ✗

Forget to keep contrast and accessibility in mind. Full color lockup should be placed on a white or light colored background.



Do ✓

Keep the tagline smaller than the Primary Logo in every use. The tagline **supports** the logo.



Do Not ✗

Change the color of the Mark. V+ must be white and the background red. Mark must not be rotated or the scale of V+ altered.

Style: Emphasis on candid photography to capture the warm and trusting bond between our vets and pets.

Color Palette: Neutral palette to complement graphic elements in final compositions. Vet scrubs will feature a grey hue with red embroidered logos for consistency.

Lighting: Implementation of soft, natural lighting to maintain a gentle ambiance. Avoidance of high contrast or pronounced shadows to preserve warmth and authenticity.

Casting: Inclusion of real veterinary professionals alongside a diverse range of animal species, reflecting the comprehensive care provided by PVS.



Look & Feel

Keep our objectives in mind when approaching all designed materials.

Showcase the heartfelt professionalism driving our Vets and Vet techs

Define the practices and build trust in personnel

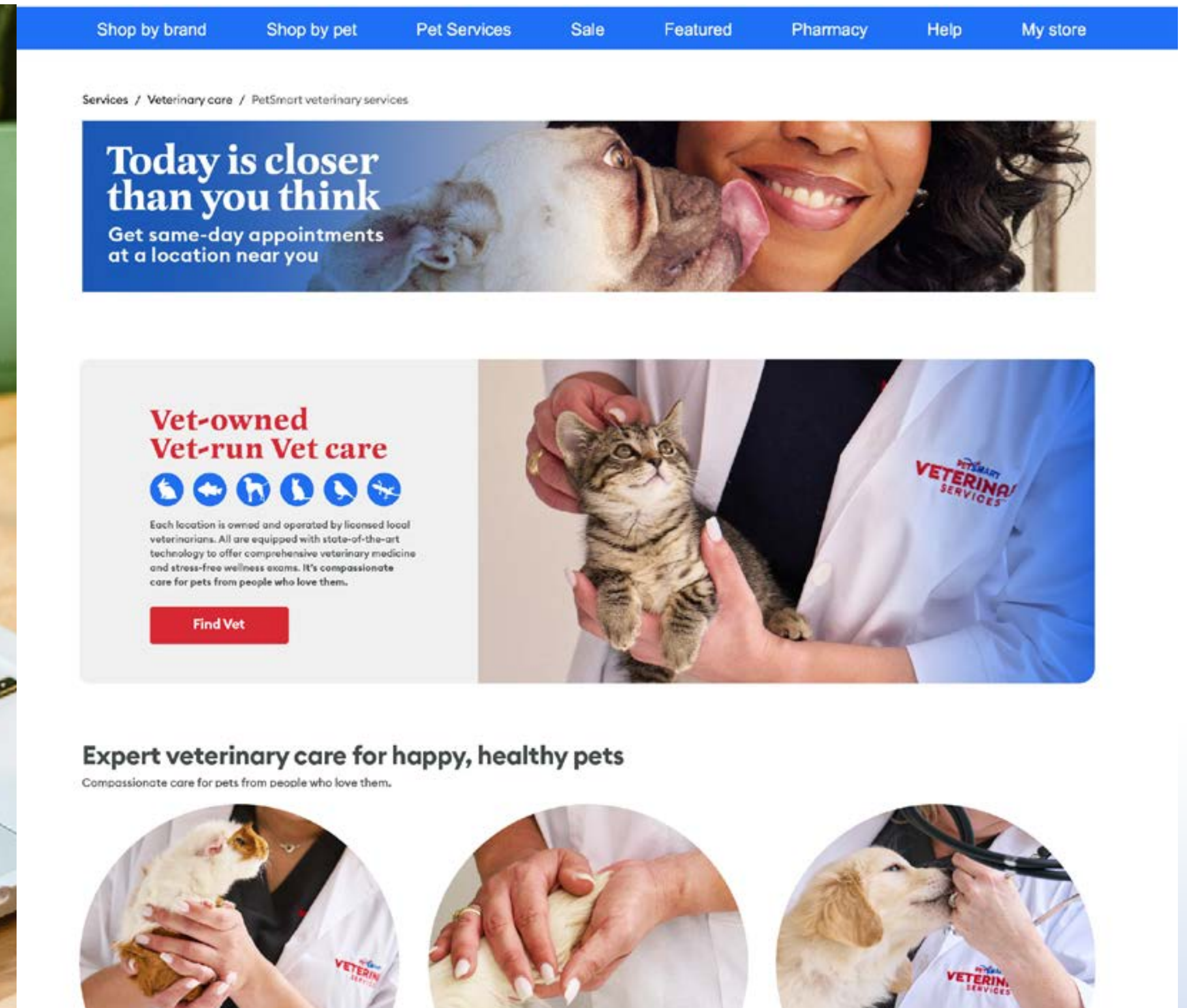
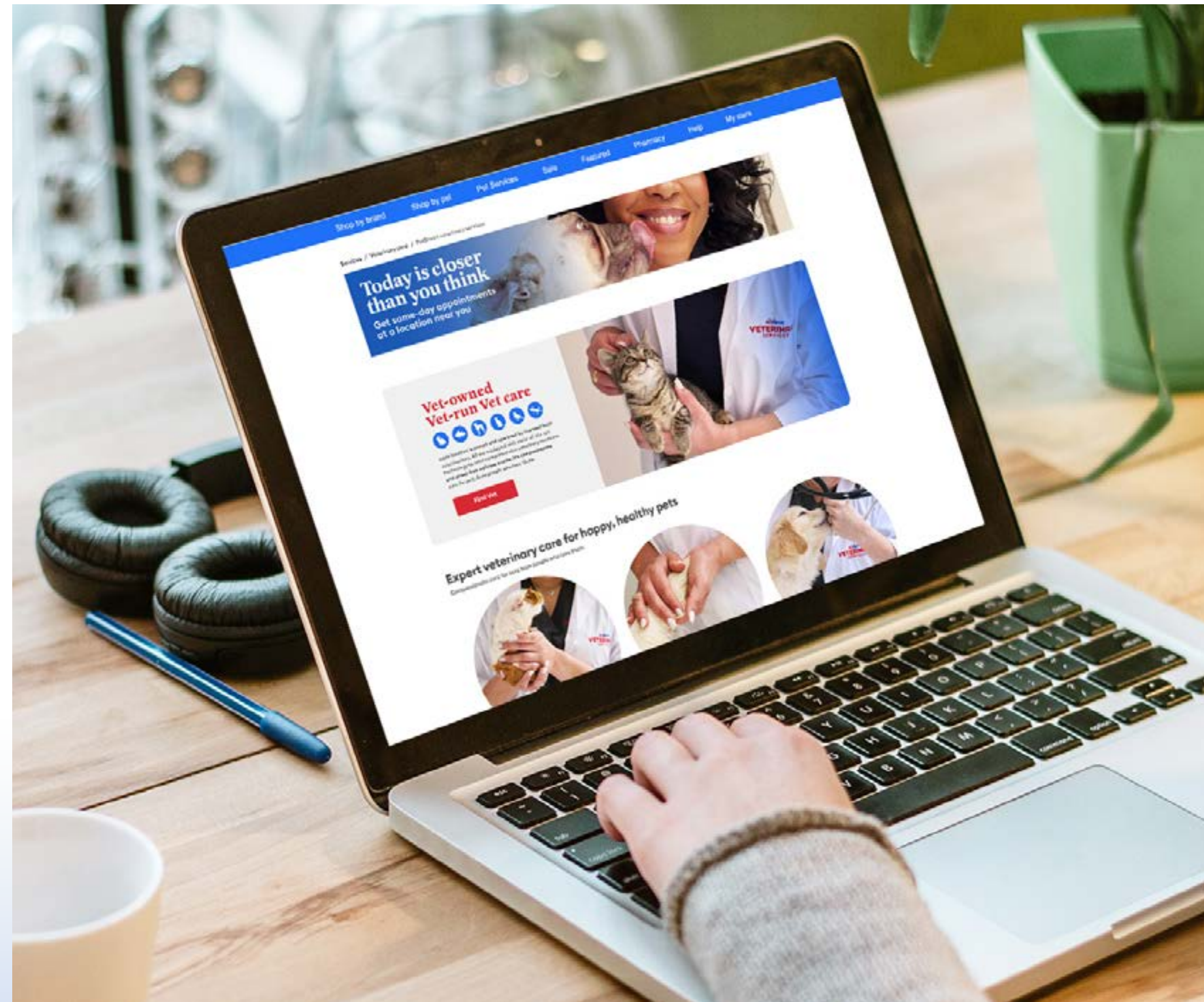
Entice with same-day appointment availability

Educate customers and generate awareness

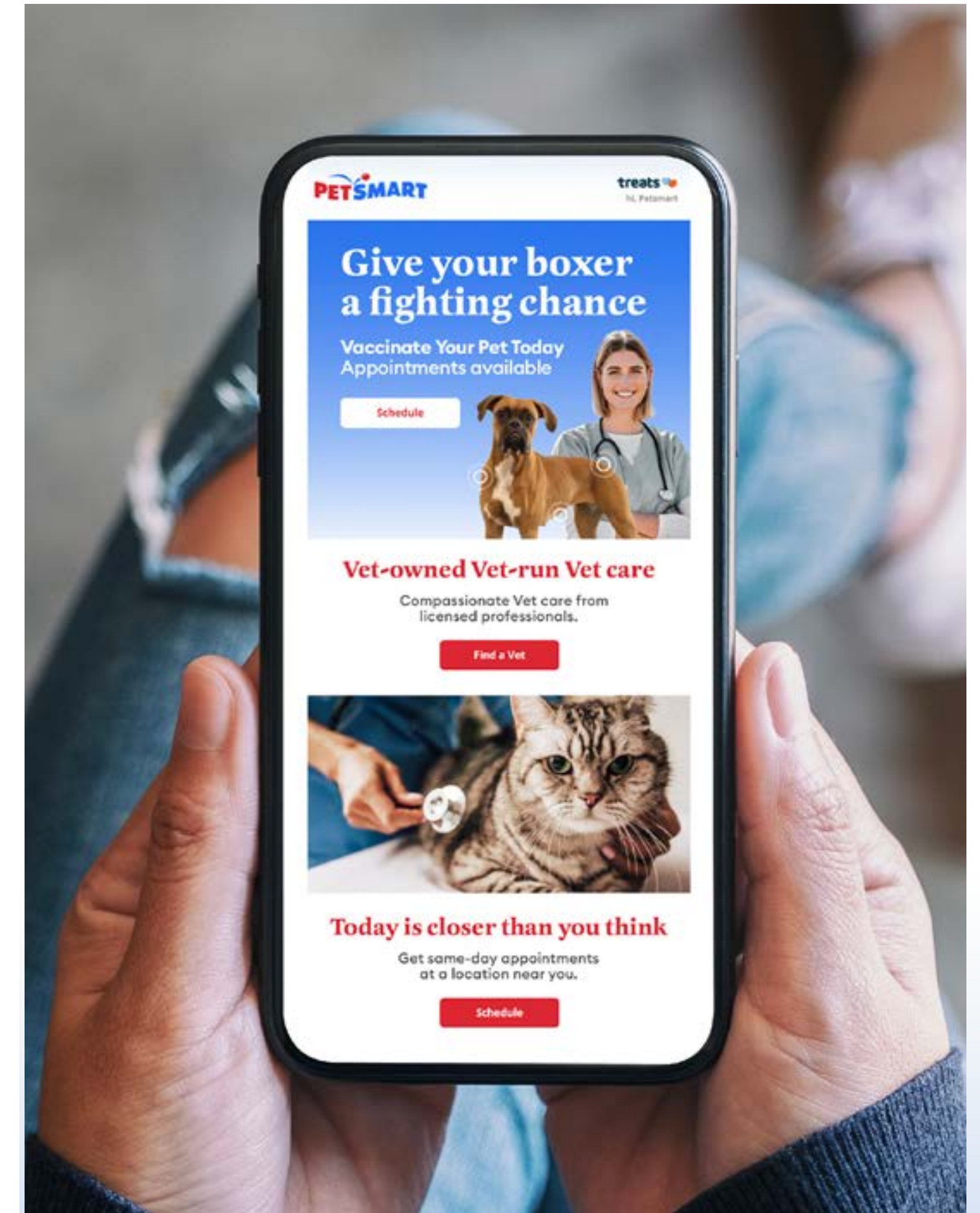
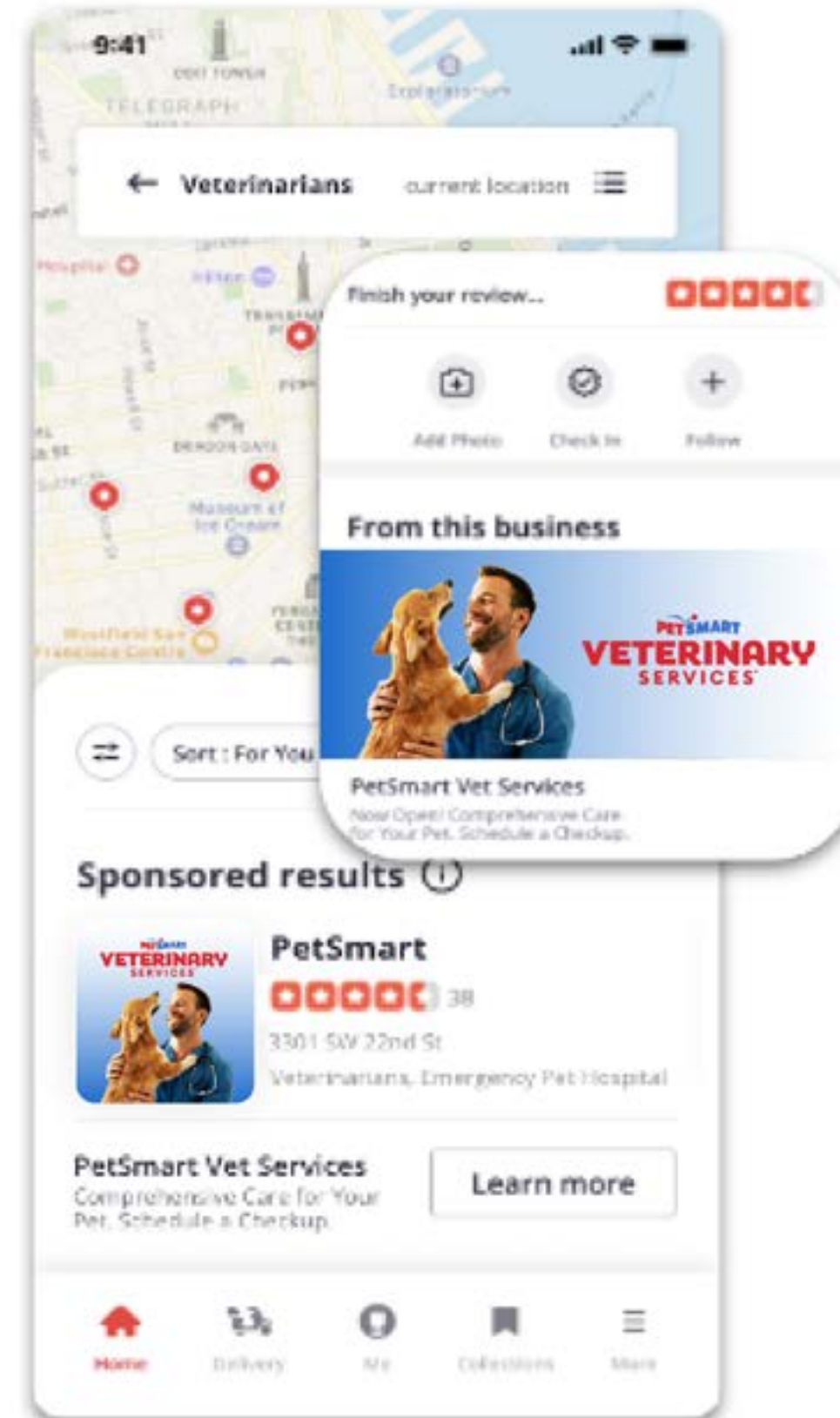
Introduce new PVS practices and speak to the ethos guiding those working there



Look & Feel



Look & Feel



Look & Feel Usage

National

National deliverables are used across all PVS locations.

Examples:

- Emails
- Website

Designed and deployed by PetSmart creative team.


Template Provided

Local

Local deliverables are specific to the PVS location.

Examples:

- Business Cards
- Yelp/Google Page

Designed templates provided to Vet Service locations.


Template Provided

Photo Library



Photo Library



Photo Library





Thank You